



Introducing

MEMBERSHIP LEVELS

Get The Best Value For Your Dollar



With our new membership levels, you can **COVER ALL OF YOUR EMPLOYEES** as members of FDIA under your laboratory's membership.



The level you choose allows that many employees to **ATTEND OUR ANNUAL SYMPOSIUM, DISTRICT WORKSHOPS, AND OTHER MEETINGS** at the greatly reduced FDIA Member rate.

Each level of membership is designed to **SAVE YOU MONEY** and provide membership benefits to as many employees as you choose to cover.

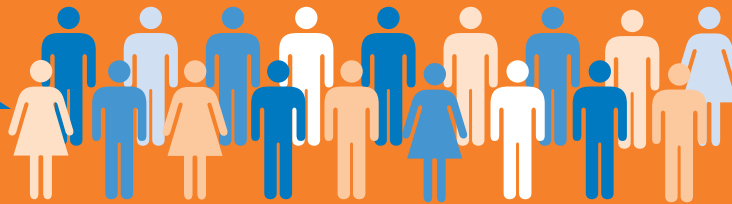


Your laboratory will be eligible for all of the **MEMBERSHIP BENEFITS** listed on the next page. Each employee under your laboratory's membership will also receive *focus* magazine.



Select Your Level

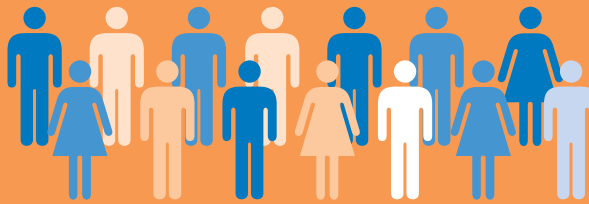
15+ Members



\$750

Unlimited savings*

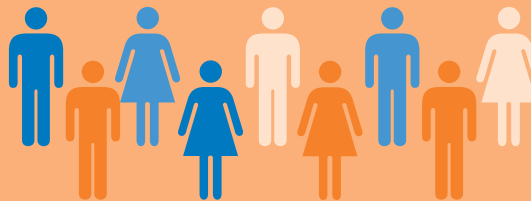
10-14 Members



\$535

up to \$110 savings*

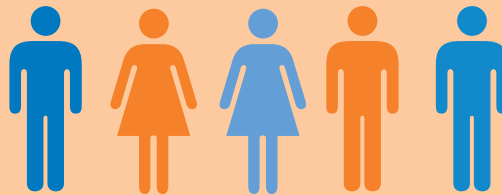
6-9 Members



\$435

up to \$150 savings*

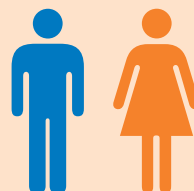
3-5 Members



\$335

up to \$90 savings*

1-2 Members



\$235

up to \$40 savings*

* Estimated savings based on previous discount membership incentive plans.



Florida Dental Laboratory Association Membership Application

Name: _____ CDT

Laboratory Name: _____ CDL DAMAS

Laboratory Owner Name: _____ CDT

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Toll Free: _____ Fax: _____

E-mail: _____ Website: _____

Florida Department of Health Laboratory License Number: (if applicable) _____

Payment Information

Total Enclosed: \$ _____

- Check, payable to FDIA
- Visa
- MasterCard
- AMEX

Card No.: _____ Security Code*: _____ Expires: _____

*This is the three digit number found on the back of your card in the signature area. AMEX - This is the four digit number found on the front of your card.

Name as it appears on card: _____ Signature: _____

Credit Card Billing Address: _____

RETURN APPLICATION TO FDIA at: 325 John Knox Road Ste L 103, Tallahassee, FL 32303 OR Fax with credit card payment to (850) 222-3019.

Laboratory Membership: Select Your Level Below

Any commercial dental laboratory registered by the State of Florida Department of Health is eligible. Membership shall be in the name of the laboratory as registered by the State of Florida. The owner, partner or designated representative shall represent the laboratory in meetings and is eligible for elective office and voting privileges.

- 1-2 Members: \$235**
- 3-5 Members: \$335**
- 6-9 Members: \$435**
- 10-14 Members: \$535**
- 15+ Members: \$750**

Affiliate Membership: Select Your Level Below

Individuals who own or manage a dental office or out of state dental laboratories are eligible. Membership entitles person to all services, social events and educational activities of the association.

- 1-2 Members: \$235**
- 3-5 Members: \$335**
- 6-9 Members: \$435**
- 10-14 Members: \$535**
- 15+ Members: \$750**

Laboratory and Affiliate Members: List names and email address of your employees based on the membership level you chose. *(Form may be copied for more space.)*

Name: _____ Email: _____

Name: _____ Email: _____

Name: _____ Email: _____

Name: _____ Email: _____

Name: _____ Email: _____

Name: _____ Email: _____

Name: _____ Email: _____

Associate Membership: \$225.00

Any sales or technician representative of suppliers, manufacturers or vendors is eligible. Membership entitles person to all benefits and privileges of the state association. • **For increased company exposure and added marketing benefits contact the FDIA office for information regarding the Business Partner Program.** (\$750 Annually)

Student Membership: \$15.00

Open to any students at Florida schools offering a dental technology program. Membership entitles person to all benefits and privileges of the state association. Member is not eligible for elective office or voting privileges.

Retired Technician Membership: \$35.00

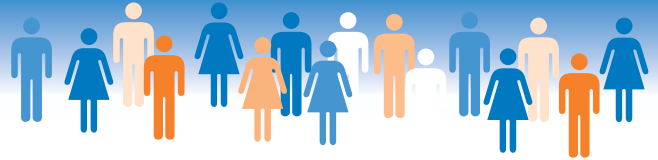
Open to dental technicians who have retired and are no longer working in the dental laboratory industry. Member is not eligible for elective office or voting privileges.



Member Benefits



Your membership in the Florida Dental Laboratory Association (FDLA) will bring you a return many times greater than your investment. The association's proven programs provide members with the tools they need to operate their businesses successfully.



EDUCATION

As the leader of dental laboratory technology continuing education within the state of Florida, we are committed to helping laboratories formulate a business that will grow, meet the requirements mandated by Florida law and help Certified Dental Technicians (CDT) and Certified Dental Laboratories (CDL) maintain their certification. FDLA members are eligible to receive discounted rates on all continuing education.



District Workshops – Rotating around the state of Florida, FDLA District Workshops offer laboratory owners and technicians/staff the opportunity to receive continuing education credits year round on a variety of topics including the required “Florida Laws and Rules for Dental Laboratories” course.

Online Education – FDLA offers online education, including the mandatory “Florida Laws and Rules for Dental Laboratories” course, on our Website www.fdma.net.

Southern States Symposium & Expo presented by FDLA – As the largest not for profit dental laboratory meeting in the country, attendees have an opportunity to meet with vendors of dental laboratory products/services to discuss equipment, supplies and techniques that can improve their business. A wide range of technical clinics are scheduled to provide members with the most current industry standards and continuing education.

LEGISLATIVE/ GOVERNMENT RELATIONS

FDLA works with several agencies to modify and strengthen existing laws affecting dental laboratories and ensure that such regulations strike a balance between patient safety and ease of compliance. FDLA members are provided critical updates and reminders for important legislation, deadlines and regulatory alerts.

Florida State Laws Affecting Dental Laboratories Manual – FDLA has developed a manual defining the state laws affecting dental laboratories. This manual explains in detail: continuing education, data required on prescriptions, materials disclosure and point of origin requirements necessary with all communication and case work executed between the dentist and laboratory.

Continuing Education Requirement – The state of Florida mandates that each laboratory in Florida must receive 18 hours of Florida approved continuing education credit every two years. FDLA is an approved provider and offers a variety of courses – including the mandatory course on “Florida Laws and Rules for Dental Laboratories.”



BUSINESS SERVICES

(available to laboratory owners)

FDLA Insurance Services – FDLA is proud to offer special rates for laboratory members for Group & Individual Health & Dental, Disability Income, Employment Practices Liability (EPLI), Office overhead expense, Term Life & Long Term Care, Workers' Compensation, Pension & Retirement Plan, Fidelity Bond and Auto & Home Insurance.



Human Resource Hotline – The average dental laboratory does not have the workforce or means to hire a human resources manager. Even larger laboratories that have a human resources manager may need some advice on tough situations from time to time. FDLA members receive human resources telephone consultation services FREE OF CHARGE!

Credit Card Payment Processing – FDLA member laboratories are eligible to receive discounted rates on credit and debit card processing. Our provider specializes in creating card acceptance programs specifically for the dental industry.

COMMUNICATION

focus Magazine – FDLA's quarterly *focus* Magazine is the most widely read state dental laboratory association publication. It provides updates on crucial industry information, new technology, laboratory management and other issues of vital concern. FDLA members receive a complimentary subscription as part of their membership.

Website – FDLA's Website, www.fdma.net, has comprehensive information on pertinent industry updates as well as conference registration forms, an online directory that enables dentists to look up FDLA member laboratories and other links.

