



A more in-depth look at one of our business management courses from the 2018 FDIA Symposium!

## West Coast Business Management Workshop – Friday, October 26, 2018

4Points Dental Designs, Inc., 100 2nd Ave South, Suite 203-N, St. Petersburg, FL 33701

### Keeping More of Your Company Profits! Speaker: Shanna Morales, CPA, Elliott Davis

Did you attend this lecture during the 2018 FDIA Symposium? If not, don't worry! Here's your chance to get a more in-depth look at all of the topics covered during the session. All businesses need to maximize their available opportunities. In this program, we've compiled our best tax-saving ideas for 2018. Some strategies are "tried and true," while others have been tailored to address the changes in tax laws for the current year. We'll discuss how to implement these ideas on both the corporate and individual levels.

#### Topics covered include:

- 2017 Tax Cuts and Jobs Act
- Tax credits and deductions – strategic planning (Depreciation, Retirement Planning, Ordinary and Necessary business deductions)
- New audit focus areas for the IRS
- Key Performance Indicators for small businesses – cash flow, debt monitoring, income items and expense items.

#### Schedule of Events:

8:00 a.m. – 8:30 a.m. Breakfast

8:30 a.m. – 12:30 p.m. Workshop



**CDT/RG: 4 Hours of Professional Development Credit • State of Florida: 4 Hours of General Credit**  
Capacity 20. Participants must pre-register by 10/12/18.

### Registration Form – Workshop

Friday, October 26, 2018 • 8:30 a.m. – 12:30 p.m. (Breakfast Included)

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**FDLA Member pre-registration for Workshop**                      **\$95.00 pp**                      =                      \$ \_\_\_\_\_  
To receive the member rate, each registrant must hold a valid FDIA membership.

**Non-member pre-registration for Workshop**                      **\$125.00 pp**                      =                      \$ \_\_\_\_\_

Total for Meeting Registration Enclosed                      =                      \$ \_\_\_\_\_

Name \_\_\_\_\_ CDT? Yes No CDT #: \_\_\_\_\_

Laboratory \_\_\_\_\_ CDL? Yes No FL Dental Laboratory License #: \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip Code \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

#### Payment Information:

\_\_\_ Enclosed is my check to "FDIA"                      \_\_\_ Charge to my credit card                      \_\_\_ Visa                      \_\_\_ MC                      \_\_\_ Amex

Card No. \_\_\_\_\_ Security Code: \_\_\_\_\_ Exp. Date \_\_\_\_\_

Name on Card \_\_\_\_\_ Signature \_\_\_\_\_

All refunds must be received in writing by FDIA by October 12, 2018. No refunds will be given after October 12, 2018. Fax with credit card information to (850) 222-3019 or mail to 325 John Knox Road, L103, Tallahassee, FL 32303. For details, call Christina at 850-224-0711 or email [cwelty@executiveoffice.org](mailto:cwelty@executiveoffice.org).